

Tech of our own: how to grow
a business with a purpose?



The logo consists of the text "moz://a" in a white, lowercase, sans-serif font, centered within a solid black rectangular background.

moz://a

A stylized world map is centered in the background, rendered in a light green and blue color palette with a halftone dot pattern. The map is semi-transparent, allowing the text to be clearly visible over it.

**Mozilla makes browsers, apps, code
and tools that put people before profit.**

Our mission: Keep the internet open and accessible to all.

[Read Our Mission](#)

moz://a

Internet Health Report **2019**





Founder has an idealistic startup idea



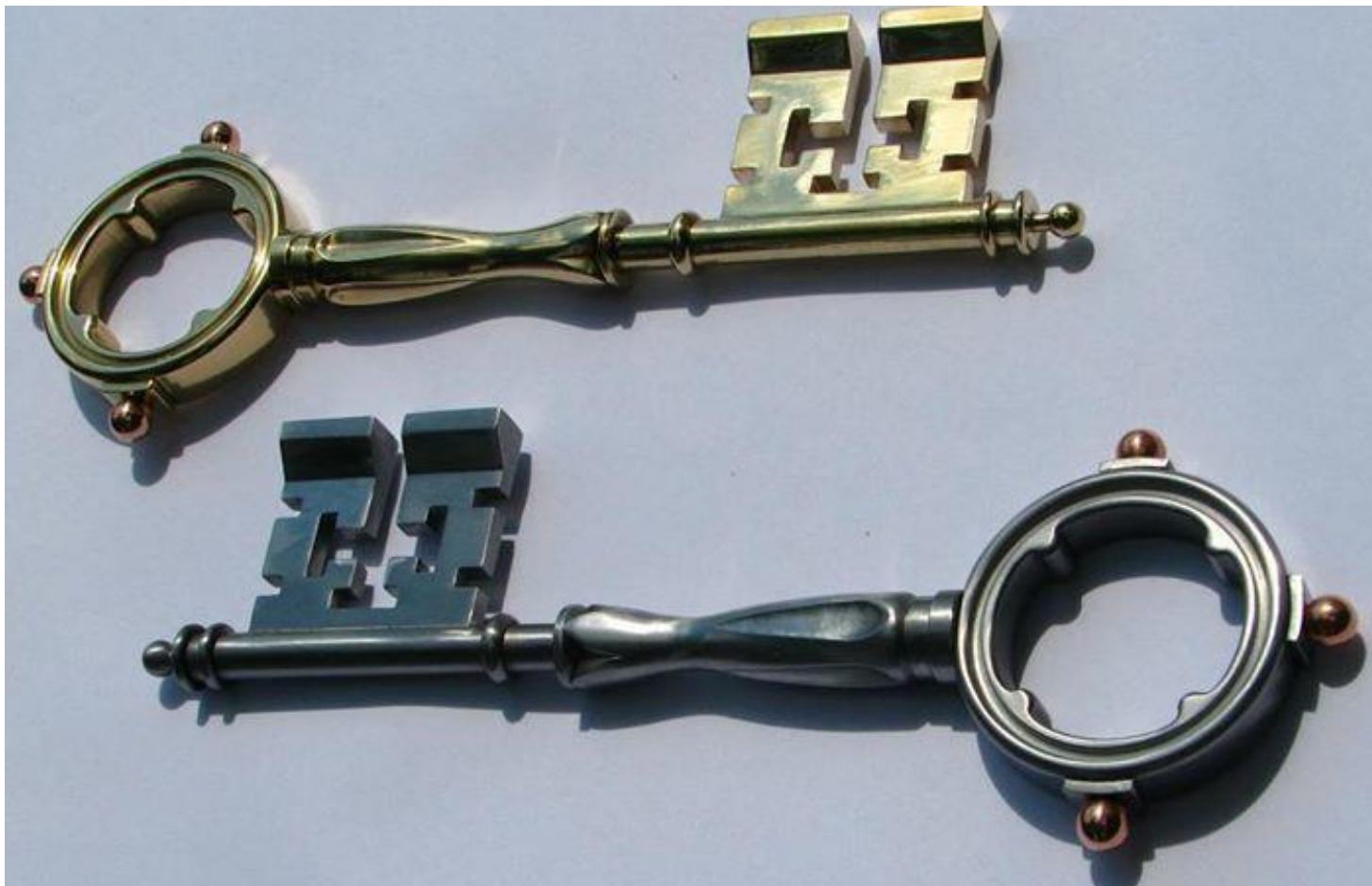
Mission is deprioritized

Found the idea

SHARK

TANK

fish and fish




LinkNYC

Whose interest should
technology serve?

Food Gallery 32
11 W 32nd St (between Broadway &
5th Ave) 12
min

Hillsstone
33rd Park Ave S at E 27th St 15
min

Powered by  Technique

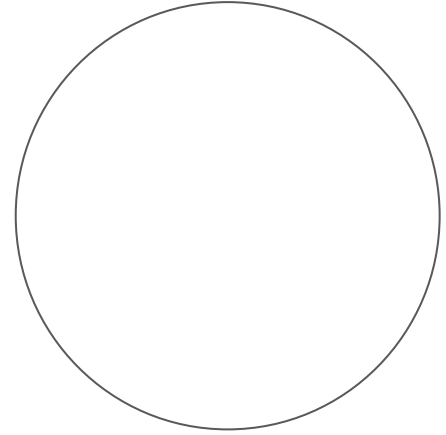
FUNDING

OWNERSHIP

GOVERNANCE

BUSINESS MODEL

ECOSYSTEM



DON'T BE EVIL CANVAS aka GAME OF INCENTIVES

Funding - from whom and which bias and obligations does it create?

Where will the money to kickstart your company come from ? What's the trade off?

Business model - is it sustainable?

How will the company make money to pay its bills after it acquired first users? Is it sustainable?

Ecosystem - who can help?

How do other players support your company's existence?

Governance - how do you make decisions?

Which governance structure will ensure there is room for user-first product and company decisions?

Ownership - who controls it?

Who controls the company and how is the ownership acquired and distributed?

Take what's working and improve the rest



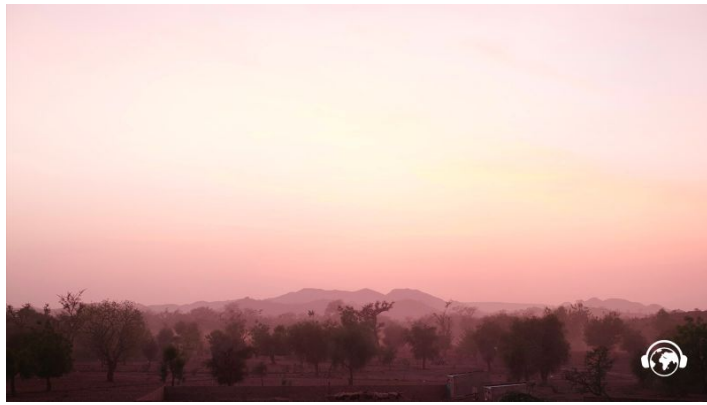
**The future of healthcare is
co-designed with patients.**

"World Changing Idea"
FASTCOMPANY

"50 Most Daring Entrepreneurs"
Entrepreneur

#PlatformCoop

**THE INTERNET OF OWNERSHIP
BRINGS DEMOCRACY TO THE ONLINE
ECONOMY.**



Trees not profits:
we're giving up our
right to ever sell
Ecosia

25.OCT.2018 .

STEWARD-OWNERSHIP

1. ENTREPRENEURSHIP =
OWNERSHIP

2. PROFIT =
MEANS TO AN END



Zebbras Fix What Unicorns Break

Ways forward

Build the support ecosystem (cities!)

Make it attractive

Strive for genuine change (transparency & inclusion)

No silos

We can change the
internet for the better.





Get more at:

tinyletter.com/majoritystake

Contact:

kasia@mozillafoundation.org